



# Financial Statements

CELONIS S.R.O.

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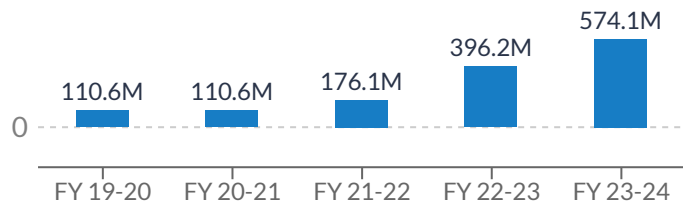
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## Financial Summary

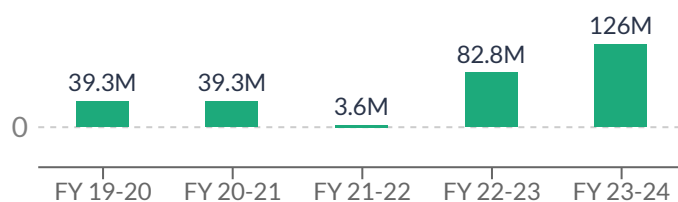
### Revenue - CZK (M)

CAGR % : 1 Year ▲ 45% | 3 Year ▲ 73% | 5 Year ▲ 119%



### Net Profit/Loss - CZK (M)

CAGR % : 1 Year ▲ 52% | 3 Year ▲ 47% | 5 Year ▲ 219%



## Summary (CZK)

Metrics	FY 2023-24	FY 2022-23	FY 2021-22	FY 2020-21	FY 2019-20
<b>Income Statement</b>					
Revenue	574.1M <span style="color: green;">▲ 45%</span>	396.2M <span style="color: green;">▲ 125%</span>	176.1M <span style="color: green;">▲ 59%</span>	110.6M	110.6M
EBITDA	146.2M <span style="color: green;">▲ 42%</span>	102.7M <span style="color: green;">▲ 1829%</span>	5.3M <span style="color: red;">▼ 89%</span>	48.5M	48.5M
Net Profit	126M <span style="color: green;">▲ 52%</span>	82.8M <span style="color: green;">▲ 2196%</span>	3.6M <span style="color: red;">▼ 91%</span>	39.3M	39.3M
<b>Balance Sheet</b>					
Assets	320.8M <span style="color: red;">▼ 15%</span>	376.5M <span style="color: green;">▲ 71%</span>	220.3M <span style="color: green;">▲ 305%</span>	54.4M	54.4M
Liabilities	58.6M <span style="color: red;">▼ 75%</span>	236.4M <span style="color: green;">▲ 43%</span>	165.5M <span style="color: green;">▲ 1174%</span>	13M	13M
Equities	251.3M <span style="color: green;">▲ 101%</span>	125.3M <span style="color: green;">▲ 195%</span>	42.5M <span style="color: green;">▲ 9%</span>	38.9M	38.9M

**Notes:**

\*CAGR % in charts is calculated on the base currency.  
Growth % in the table is calculated on the base currency CZK

## Ratios (CZK)

Metrics	FY 2023-24	FY 2022-23	FY 2021-22	FY 2020-21	FY 2019-20
<b>Profitability Ratios</b>					
EBITDA Margin	25%	25%	3%	43%	43%
Net Profit Margin	21%	20%	2%	35%	35%
Return on Assets (ROA)	39%	21%	1%	72%	72%
Return on Equity (ROE)	50%	66%	8%	101%	101%
<b>Efficiency Ratios</b>					
Asset Turnover	1.79	1.05	0.80	2.03	2.03
<b>Liquidity Ratios</b>					
Current Ratio	5.48	1.59	1.33	4.19	4.19
Quick Ratio	5.48	1.59	1.33	4.19	4.19
<b>Growth Ratios</b>					
Revenue Growth Rate (CAGR)	44%	125%	59%	0%	-
Earnings Growth Rate (CAGR)	52%	2196%	-90%	0%	-

## Detailed Income Statement - Standalone (CZK)

Particulars	FY 2024
<b>Revenue</b>	<b>574.1M</b>
— Revenues from the sale of products and services	574.1M
— Revenues from the sale of products and services	574.1M
<b>Performance consumption</b>	<b>149.7M</b>
— Material and energy consumption	9.4M
— Services	140.3M
— Services	140.3M
<b>Personal expenses</b>	<b>254.8M</b>
— Labor costs	190.9M
— Costs of social security, health insurance and other costs	63.9M
— Costs of social security, health insurance and other costs	63.9M
<b>Editing values in the operating area</b>	<b>5.6M</b>
<b>Other operating income</b>	<b>398K</b>
<b>Other operating costs</b>	<b>19M</b>
<b>Operating profit</b>	<b>145.3M</b>
<b>Interest income and similar income</b>	<b>1K</b>
<b>Other financial income</b>	<b>1.4M</b>
<b>Other financial costs</b>	<b>513K</b>
<b>Profit/(Loss) before tax</b>	<b>146.2M</b>
<b>Tax</b>	<b>20.2M</b>
<b>Profit/(Loss) for the year</b>	<b>126M</b>

## Detailed Income Statement - Standalone (CZK)

Particulars	FY 2023
<b>Revenue</b>	<b>396.2M</b>
— Revenues from the sale of products and services	396.2M
— Revenues from the sale of products and services	396.2M
<b>Performance consumption</b>	<b>134.8M</b>

Material and energy consumption	6.2M
Services	128.7M
Services	128.7M
<b>Personal expenses</b>	<b>140.3M</b>
Labor costs	106.8M
Costs of social security, health insurance and other costs	33.6M
Costs of social security, health insurance and other costs	33.6M
<b>Editing values In the operating area</b>	<b>3.2M</b>
<b>Other operating income</b>	<b>1.4M</b>
<b>Other operating costs</b>	<b>4M</b>
<b>Operating profit</b>	<b>115.3M</b>
<b>Interest income and similar income</b>	<b>0.0</b>
<b>Other financial income</b>	<b>0.0</b>
<b>Other financial costs</b>	<b>12.6M</b>
<b>Profit/(Loss) before tax</b>	<b>102.7M</b>
<b>Tax</b>	<b>20M</b>
<b>Profit/(Loss) for the year</b>	<b>82.8M</b>

## Detailed Income Statement - Standalone (CZK)

Particulars	FY 2022
<b>Revenue</b>	<b>176.1M</b>
Revenues from the sale of products and services	176.1M
Revenues from the sale of products and services	176.1M
<b>Performance consumption</b>	<b>102M</b>
Material and energy consumption	6.6M
Services	95.4M
Services	95.4M
<b>Personal expenses</b>	<b>66.6M</b>
Labor costs	50.2M
Costs of social security, health insurance and other costs	16.5M
Costs of social security, health insurance and other costs	16.5M

Editing values In the operating area	866K
Other operating income	35K
Other operating costs	1.9M
Operating profit	4.7M
Interest income and similar income	0.0
Other financial income	2.1M
Other financial costs	1.4M
Profit/(Loss) before tax	5.3M
Tax	1.7M
Profit/(Loss) for the year	3.6M

## Detailed Income Statement - Standalone (CZK)

Particulars	FY 2021
<b>Revenue</b>	<b>110.6M</b>
— Revenues from the sale of products and services	110.6M
— Revenues from the sale of products and services	110.6M
<b>Performance consumption</b>	<b>50M</b>
— Material and energy consumption	2.6M
— Services	47.4M
— Services	47.4M
<b>Personal expenses</b>	<b>9.9M</b>
— Labor costs	7.5M
— Costs of social security, health insurance and other costs	2.4M
— Costs of social security, health insurance and other costs	2.4M
Editing values In the operating area	312K
Other operating income	20K
Other operating costs	2.7M
Operating profit	47.7M
Interest income and similar income	0.0
Other financial income	1.7M
Other financial costs	945K

Profit/(Loss) before tax	48.5M
Tax	9.1M
Profit/(Loss) for the year	39.3M

## Detailed Income Statement - Standalone (CZK)

Particulars	FY 2020
<b>Revenue</b>	<b>110.6M</b>
— Revenues from the sale of products and services	110.6M
— Revenues from the sale of products and services	110.6M
<b>Performance consumption</b>	<b>50M</b>
— Material and energy consumption	2.6M
— Services	47.4M
— Services	47.4M
<b>Personal expenses</b>	<b>9.9M</b>
— Labor costs	7.5M
— Costs of social security, health insurance and other costs	2.4M
— Costs of social security, health insurance and other costs	2.4M
<b>Editing values In the operating area</b>	<b>312K</b>
<b>Other operating income</b>	<b>20K</b>
<b>Other operating costs</b>	<b>2.7M</b>
<b>Operating profit</b>	<b>47.7M</b>
<b>Interest income and similar income</b>	<b>0.0</b>
<b>Other financial income</b>	<b>1.7M</b>
<b>Other financial costs</b>	<b>945K</b>
<b>Profit/(Loss) before tax</b>	<b>48.5M</b>
<b>Tax</b>	<b>9.1M</b>
<b>Profit/(Loss) for the year</b>	<b>39.3M</b>

## Detailed Balance Sheet - Standalone (CZK)

Particulars	FY 2024
<b>EQUITY AND LIABILITIES</b>	<b>320.8M</b>
— Equity	251.3M
— Foreign sources	58.6M
— Time distribution of liabilities	10.9M
— Time distribution of liabilities	10.9M
<b>ASSETS</b>	<b>320.8M</b>
— Fixed assets	62.5M
— Current assets	241.8M
— Accrual of assets	16.5M

## Detailed Balance Sheet - Standalone (CZK)

Particulars	FY 2023
<b>EQUITY AND LIABILITIES</b>	<b>376.5M</b>
— Equity	125.3M
— Foreign sources	236.4M
— Time distribution of liabilities	14.8M
— Time distribution of liabilities	14.8M
<b>ASSETS</b>	<b>376.5M</b>
— Fixed assets	63M
— Current assets	293.9M
— Accrual of assets	19.6M

## Detailed Balance Sheet - Standalone (CZK)

Particulars	FY 2022
<b>EQUITY AND LIABILITIES</b>	<b>220.3M</b>
— Equity	42.5M

Foreign sources	165.5M
Time distribution of liabilities	12.2M
Time distribution of liabilities	12.2M
<b>ASSETS</b>	<b>220.3M</b>
Fixed assets	45.7M
Current assets	171.2M
Accrual of assets	3.4M

## Detailed Balance Sheet - Standalone (CZK)

Particulars	FY 2021
<b>EQUITY AND LIABILITIES</b>	<b>54.4M</b>
Equity	38.9M
Foreign sources	13M
Time distribution of liabilities	2.5M
Time distribution of liabilities	2.5M
<b>ASSETS</b>	<b>54.4M</b>
Fixed assets	38.6M
Current assets	14.5M
Accrual of assets	1.3M

## Detailed Balance Sheet - Standalone (CZK)

Particulars	FY 2020
<b>EQUITY AND LIABILITIES</b>	<b>54.4M</b>
Equity	38.9M
Foreign sources	13M
Time distribution of liabilities	2.5M
Time distribution of liabilities	2.5M
<b>ASSETS</b>	<b>54.4M</b>
Fixed assets	38.6M

Current assets	14.5M
Accrual of assets	1.3M

## Disclaimer

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